

OPPORTUNITIES FOR SWEDEN

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Strengthen ESA-EU relations



commercialisation for a green and digital Europe



Strengthen space for safety and security



Address programme challenges



Complete the ESA transformation

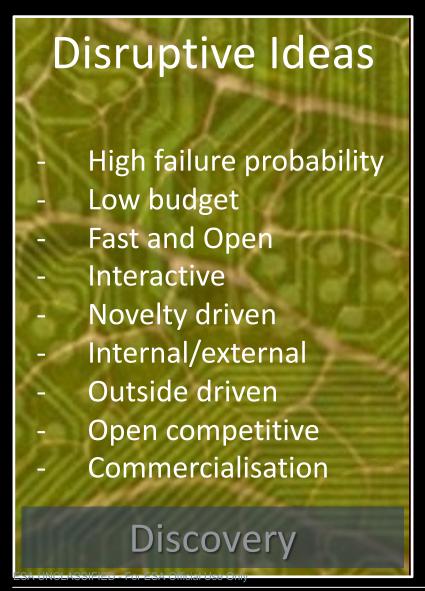


**ESA will** help create markets for space technologies serving the green and digital agendas by acting as technical partner **ESA will** boost commercialisation by:

- opening up access to its unique technical facilities
- sharing responsibility and risk with industry
- simplifying access to ESA programmes and activities
- updating ESA procurement and technology strategy
- reducing the average time-to-contract significantly for contracts below €1 million by the end of 2022
- boosting the Technology Strategy to achieve 30% faster development and adoption of innovative technologies
- doubling spending on game-changing technologies

## Discovery, Preparation and Technology Development









#### FIRST STEPS FOR NOVEL IDEAS – DISCOVERY ELEMENT PROCESS STEPS





- You focus on describing your idea in form of an abstract
- No need for formalities
- Submit any time to Open **Discovery Channel on OSIP**
- Ideas for future commercially viable activities welcome

#### **OSIP Channel**

#### **OSIP Campaigns**

- Time limited
- ESA defined challenges / topics

## OSIP (ideas.esa.int)

- ESA gives you feedback
- ESA channels ideas to best implementation path
- Monthly evaluation for Discovery channel ideas
- Best ideas invited to be matured into proposals

## **Discovery Contracts**

- Following competitive evaluation
- Co-sponsored research (<90k)</li>
- Study (<100k)</li>
- Early Technology Development (<175k)



Programme specific

- Permanently open
- All novel space ideas welcome



#### PREPARING NEW MISSIONS – PREPARATION ELEMENT PROCESS STEPS

Your

action





- New mission concepts from ESA directorates
- CDF Studies preparing solid baselines

## Industry proposed systems

- Temporary open idea campaigns on OSIP on new space systems and concepts
- Organised ESA-wide (e.g. what's next campaign) or by directorates



#### esastar

- Preparation Element Work plan (IPC)
- Look for ITT on esastar
- Submit proposal answering Statement of Work (SoW)





#### **Preparation Contract**

- Open competitively awarded across all ESA MS
- Parallel contracts to identify and develop best baseline
- 0.5-2M€ per study

#### RAISING LOW TECHNOLOGY MATURITY - TECHNOLOGY DEVELOPMENT ELEMENT



## ESA identified technology needs

- ESA published 2yr
   TDE work plans based
   on future mission
   needs (TECNET) and
   ESA Technology
   Strategy
- Across all domains

# esastar Your

- Look for ITT on esastar
- Form partnerships
- Submit your proposal answering ESA SoW

#### **TDE Contract**

- Following competitive evaluation
- TRL 1-4 raising technical activity
- ~500k€ per activity
- Parallel contract

#### RAISING TECHNOLOGY MATURITY AND PREPARING FOR FLIGHT - GSTP



#### ESA identified technology

- GSTP Elements 1 & 3: ESA initiated Work Plan activities from GSTP Compendia (published in esastar news)
- GSTP Elements 1 & 3: ad-hoc activities (e.g. TDE follow-on)

## Industry proposed technology

- Outline proposals submitted to open GSTP channels on OSIP:
  - GSTP Element 1: De-risk channel (OSIP)
  - GSTP Element 2: Industry initiated (market-oriented) proposals (OSIP)



#### • Look for ITT on esastar

- Support letter from delegation
- Submit proposal answering Statement of Work (SoW)

Your

Your

#### **GSTP Contract**

- Higher TRL technical activity up to in-orbit demonstration (IOD)
- 0.5-5M€ per activity

#### esastar

Your

action

- Submit full proposal without SoW
- Support letter from delegation action
- ESA evaluation

Element 1 DEVELOP

Building capabilities

**Element 2 MAKE** 

Co-funded, competitiveness

**Element 3 FLY** 

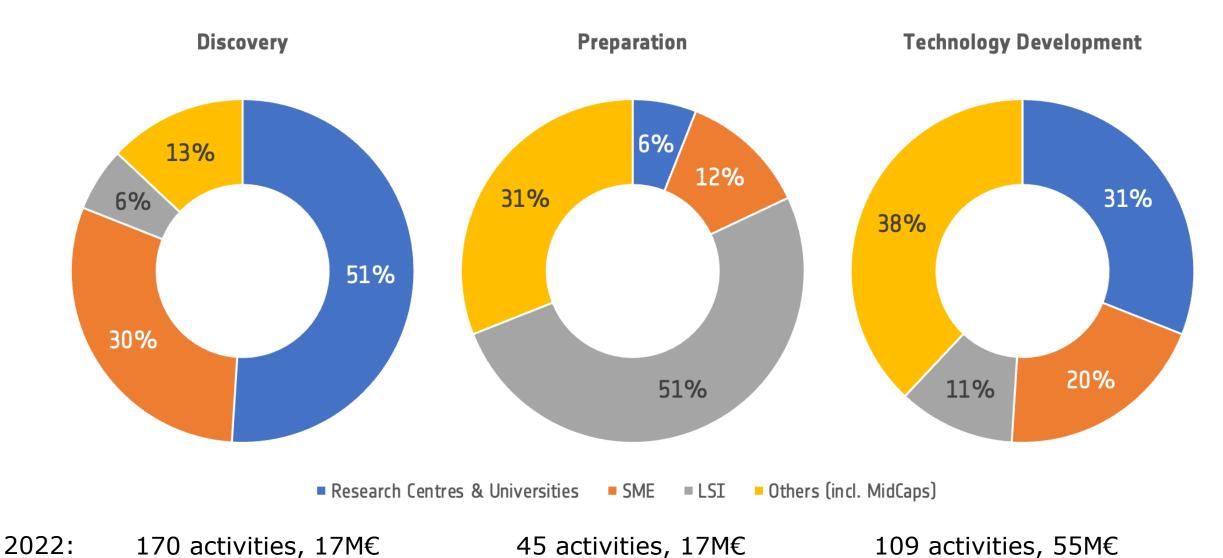
IODs





## CONTRACTOR TYPES DISCOVERY, PREPARATION AND TECHNOLOGY DEVELOPMENT





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**ELEMENTS for 2022** 

109 activities, 55M€

Status March 2023

### DISCOVERY VIA OPEN INNOVATION

#### LATEST CAMPAIGNS



2496

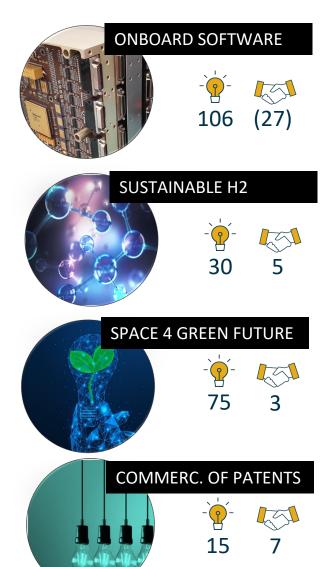
DISCOVERY ELEMENT IDEAS











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Status: May 2023

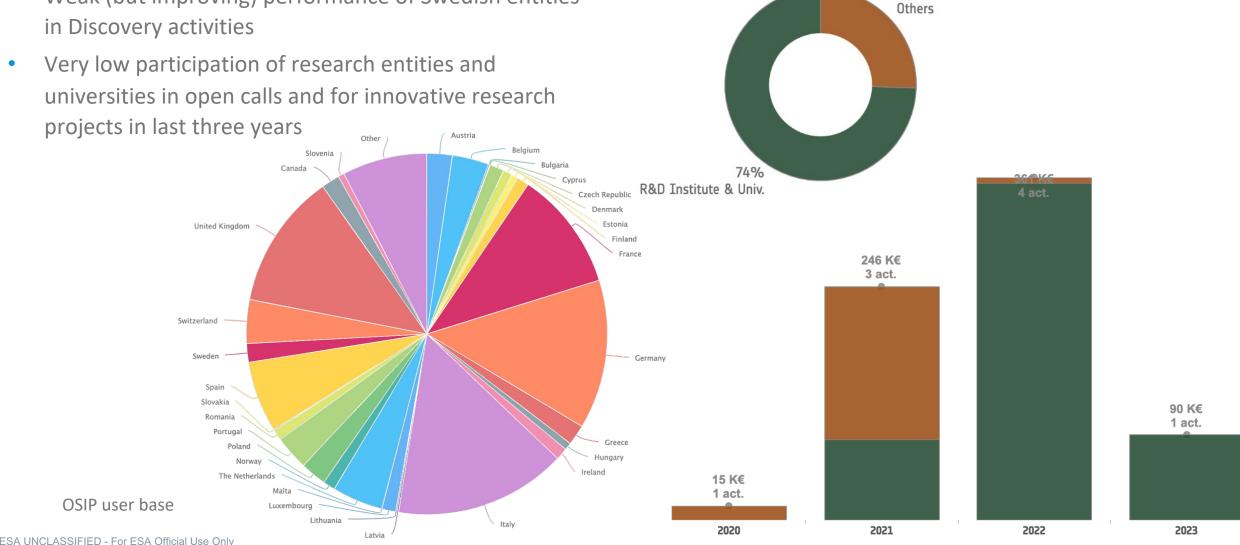


#### SWEDEN DISCOVERY ELEMENT ACTIVITIES



26%

Weak (but improving) performance of Swedish entities in Discovery activities

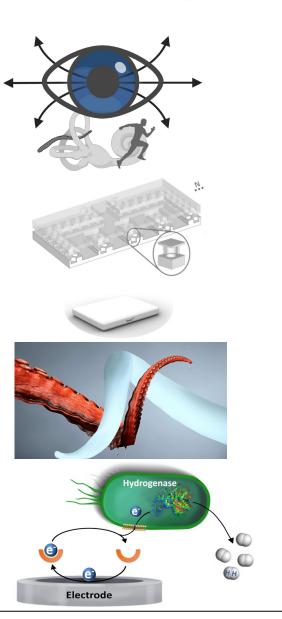


#### SWEDEN DISCOVERY ELEMENT ACTIVITIES



Five running Discovery element activities with Swedish entities:

- Non-invasive vestibular prosthetics for use in altered gravity:
   Ascertaining practical utility and neuronal integrity
- Glide-symmetry inspired design for manufacture and assembly approach applied to communication satellite antenna arrays in Eband
- Soft Annelid-Inspired Robot with Peristaltic Gait using Low Voltage
   Fault-Tolerant Artificial Muscles for Planetary Exploration
- Designing E. coli based biohybrid catalytic systems for sustainable fuel production
- COTS AI in Space



#### GET YOUR PROJECT (CO-)FUNDED BY ESA





**You have a novel idea relevant to space?** Then follow these three easy steps:

- 1. Go to ideas.esa.int and look for thematic Campaigns or enter the Open Ideas Channel
- 2. Check whether your idea is novel and eligible for OSIP in case of doubt: ask on OSIP
- 3. Submit your idea and start discussing with ESA experts

#### Ideas can be one of three Categories:









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Channel

Connect with us



Open Space Innovation platform: <a href="https://ideas.esa.int/">https://ideas.esa.int/</a>

Running activities platform: <a href="https://activities.esa.int/">https://activities.esa.int/</a>

Nebula library of finished activities: <a href="https://nebula.esa.int/">https://nebula.esa.int/</a>

Discovery and Preparation website: <a href="http://www.esa.int/discovery">http://www.esa.int/discovery</a>

Discovery pages on TEC B2B website: <a href="https://technology.esa.int/program/discovery">https://technology.esa.int/program/discovery</a>

Preparation pages on TEC B2B website: <a href="https://technology.esa.int/program/preparation">https://technology.esa.int/program/preparation</a>